

Technology Fulfillment Services ►► Hardware & Software

Overview:

In order to achieve the lowest cost of technology ownership, it is important to have a relationship with a partner that has the experience and knowledge to help your organization manage purchases, manage maintenance contracts, assist in understanding licensing concepts, maintain compliance responsibilities and maximize your technology investment.

Asparian provides complete hardware and software fulfillment support for a variety of manufacturers. We assist organizations in eliminating the time consuming, complicated and expensive process of procuring technology and maintaining support contracts.

New & Used IT Hardware Services:

Asparian provides complete Hardware fulfillment support for both New and Used IT Hardware. Asparian is a mission critical supplier of Networking Hardware and Midrange Servers. We specialize in support of Cisco Systems, IBM, SUN, Dell, HP/Compaq, and all types of phones and phone systems.



We Buy IT Hardware

As part of our Hardware Recycling Services, Asparian buys used equipment from clients who are in transition from consolidation, relocation or have recently updated their existing technology environments.



We Sell IT Hardware

Asparian works with a multitude of key manufacturers and partners to deliver New and Used IT equipment. We deliver multi-vendor hardware services to include Cisco, IBM, Sun, Dell and HP. Asparian offers superior support with very aggressive pricing.



We Recycle IT Hardware

Regardless of vendor, Asparian recycles IT Hardware quickly and efficiently within the United States. We extend our IT Recycling Services to provide US Department of Defense (DOD) instructions on cleaning for data erasure and ensure all data on Recycled Equipment is unrecoverable.

Asparian can assist your organization in Hardware and Software purchases, disposal and maintenance support contract needs. Our team has extensive knowledge in IT licensing, compliance responsibilities and effective IT logistics management.

Leveraging our multi-vendor expertise and industry alliances, we tailor our solutions to help organizations achieve long-term success. Asparian provides the knowledge needed to cut licensing costs of disparate purchases, eliminate untimely pricing information, expedite the procurement process, increase productivity and designate single-point accountability so you can focus on your core business.

We understand how important order management and product fulfillment is to your organization, your clients and the reputation of your business. We are focused on providing superior service, competitive financing options and uncompromised excellence in fulfilling our client's order procurement needs.

►► **Key Manufacturers:**

- Cisco Systems
- Citrix Systems
- Computer Associates
- DATARAM
- Dell Corporation
- EMC
- Foundry Networks
- Hewlett-Packard/Compaq
- Hitachi Data Systems
- IBM
- Microsoft Corporation
- Network Appliance
- Oracle Corporation
- StorageTek
- Sun Microsystems
- Symantec
- Veritas

►► **Key Services & Benefits:**

- Asset Management Services
- Contract Management
- Cost Benefit Analysis
- Vendor Consolidation
- Monthly or Quarterly Reviews
- Procurement Consulting
- Usage Assessments
- Compliance Assessment s
- Multi-Vendor Technical Support
- Contract Analysis
- Single-Source Procurement
- Purchasing History & Tracking
- Simplify & Reduce Procurement
- Unbiased Licensing Recommendations
- Increase Productivity
- Re-Allocate Licenses
- Avoid Compliance Penalties
- Increase Control and Improve Service
- Maximize IT Investment Returns
- Reduce Licensing Complexity
- Capitalize on Promotions
- Reduce Purchase Orders
- Increase Budget Accuracy
- Eliminate Overbuys
- Single-Point Accountability
- Trusted Partnership

►► Questions about our services, please visit www.asparian.com or contact us at 1 (800) 880-6090